

Table 2.2/Historical. U.S. Manufacturers' Sales Branches and Offices Sales<sup>1</sup> - Total and E-commerce: 2003-2007

[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales									
		2007		2006		2005		2004		2003	
		Total	E-commerce	Total	Revised E-commerce	Total	Revised E-commerce	Revised Total	Revised E-commerce	Revised Total	Revised E-commerce
42	Total Manufacturers' Sales Branches and Offices	1,631,610	536,752	1,645,470	554,670	1,589,326	535,366	1,503,159	484,771	1,383,052	452,411
423	Durable goods	882,822	297,684	909,446	314,623	863,276	302,177	834,008	299,088	768,757	282,353
4231	Motor vehicles and automotive equipment	352,906	209,521	371,699	222,640	361,367	223,348	369,196	228,726	349,437	(D)
4232	Furniture and home furnishings	17,519	4,618	18,714	5,048	18,723	4,649	17,992	4,770	17,136	4,153
4233	Lumber and other construction material	26,638	3,046	28,436	3,030	27,336	(S)	24,699	1,589	22,011	1,427
4234	Professional and commercial equipment and supplies	180,116	33,258	189,386	33,256	172,022	24,287	158,612	22,630	149,051	19,513
42343	Computer equipment and supplies	104,929	13,614	114,628	13,706	110,657	12,354	99,471	11,509	95,026	10,640
4235	Metals and minerals, excluding petroleum	56,610	8,494	58,193	8,634	53,157	6,802	46,216	6,197	37,574	4,842
4236	Electrical goods	(S)	13,959	(S)	12,947	107,060	12,739	104,215	12,167	94,401	10,255
4237	Hardware, plumbing and heating equipment	17,792	(S)	18,324	(S)	17,396	(S)	15,643	(S)	14,262	2,388
4238	Machinery, equipment and supplies	97,028	19,670	100,500	23,552	92,371	21,994	83,451	18,637	73,205	16,660
4239	Miscellaneous durable goods	13,274	1,788	14,001	1,852	13,844	1,799	13,984	1,434	(S)	(D)
424	Nondurable goods	748,788	239,068	736,024	240,047	726,050	233,189	669,151	185,683	614,295	170,058
4241	Paper and paper products	47,769	7,102	48,687	6,702	48,424	4,496	45,607	3,600	42,335	3,328
4242	Drugs, drug proprietaries and druggists' sundries	155,502	66,754	170,864	79,278	177,031	87,987	167,605	82,009	153,104	74,698
4243	Apparel, piece goods, and notions	12,596	(S)	13,002	(S)	13,219	(S)	12,299	1,597	11,630	(D)
4244	Groceries and related products	158,465	56,829	152,517	51,061	145,678	48,352	142,403	36,830	136,487	35,532
4246	Chemicals and allied products	61,053	13,004	60,169	13,472	59,235	12,299	56,553	10,835	50,816	7,226
4247	Petroleum and petroleum products	236,295	62,808	216,693	56,919	209,391	48,559	174,888	24,028	152,905	21,669
4248	Beer, wine, and distilled beverages	12,224	1,546	(S)	1,404	11,680	1,227	9,606	943	8,523	(D)
4249	Miscellaneous nondurable goods	64,884	28,310	63,017	28,568	61,392	27,366	60,190	25,841	58,495	25,484

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <[http://www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/annual\\_methodology.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/annual_methodology.html)>.

<sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.